

FACT SHEET

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Ruan Company Profile

Ruan's mission is to employ the best team in the industry to move our customers' business safely, efficiently and on time, every time.


Company Facts

- + Founded in 1932
- + Privately held, family-owned corporation
- + Headquartered in Des Moines, IA
- + Asset-based 3PL
- + Annual revenue \$807 million
- + Freight under management \$250 million
- + Own or operate 3,951 power units and 7,500 trailers
- + Relationships with thousands of shippers and pre-screened partner carriers
- + On-site managers to direct fleets and drivers
- + 99.8 percent on-time delivery
- + 99.7 percent customer retention
- + Ongoing commitment to quality and process improvement
- + 24/7 customer care from one full-service transportation company
- + Proprietary Megasafe Safety Program



83 YEARS FOUNDED IN 1932

Megasafe
Ruan Safety Program

 **5,200** team members

 more than **260** locations nationwide

 **24/7** customer care

Ruan's Flexible Integrated Solutions Service

At Ruan, we design transportation around our clients. As an asset-based 3PL, we are uniquely positioned to create custom solutions that guarantee capacity and give our clients exactly what they need.

Our Integrated Solutions service combines our non-asset and asset-based capabilities with optimal technology and encompasses every part of the supply chain: Dedicated Contract Carriage (DCC) and Supply Chain Solutions, including contractual logistics, certified brokerage, optimization, mode selection, freight pay/audit, warehousing, cross docking, postponement & more.

We use a process-oriented approach, assessing our clients' goals and customizing a system that makes the most sense for their businesses. We offer industry-leading supply chain event management and workflow, rich analytics, quarterly KPI reporting and a sophisticated transportation planning engine to optimize shipments while reducing costs.



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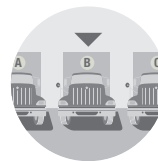
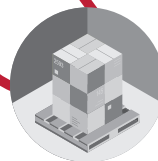
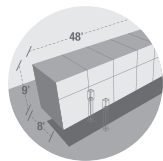
Innovation Driven by Values

Our supply chain solutions are successful because we constantly strive to improve. We take our cues from our company values and integrity.

Ruan's proprietary Megasafe Safety Program drives safety innovations, prevents injuries and reduces material damages. RTMS2.0—our transportation management system—aggregates data across a wide variety of tools and provides metrics that help refine our partners' supply chains.

The Power of And

The result is an unparalleled commitment to our customers. We provide 24/7 care so that when our clients need us—whenever they need us—we're there. By providing the most flexible fleet and non-asset supply chain options, our client retention rate is 99.7 percent. Whether our customer is large or small, whether they use one of our services or many, our promise is simple: Our customer will always get what they need. And they will always get our best.



RTMS2.0

RTMS2.0 is Ruan's customized transportation management technology solution

- + Ruan is an official SmartWay Partner
- + Ruan was included on the G75 Green Supply Chain Partners List by *Inbound Logistics* magazine as a leader in sustainability
- + Ruan strives to minimize our impact on the environment while achieving efficiency, responsiveness and cost savings for our customers



Sample of Industries We Serve



- + Grocery
- + Food Processing
- + Manufacturing
- + Chemicals
- + Retail
- + Beverage
- + Metals
- + Agricultural
- + Industrial Gases
- + Food Grade
- + Building Materials
- + Bulk Earth Products
- + Hazmat
- + Solid Waste
- + Mining
- + Medical Supplies